



Ms. Dale Sharpe Jenkins, M.S., CIC, AINS

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Entrepreneurial and Organizational Management Experience

23 Years Agency Principal 1998 – Present; The Jenkins Agency, Inc., Founder
Founder of The Jenkins Agency, Inc., an insurance, and risk management consulting firm. Current responsibilities include financial management, contract negotiations, insurance placement, risk management consulting and HR planning and training.

2 Years as a Construction Underwriter 1996-1998; St. Paul Companies
Developed risk sharing insurance programs for key accounts.

5 Years Large Account Claim Coordinator 1991 – 1996; St. Paul Companies
Developed measurements and implemented Third Party Administrator (TPA) audit processes for 5 state regions. Created and coordinated claim procedures for Controlled Insurance Programs and Large Self-Retention Accounts.

13 Years as a Licensed Insurance Adjuster 1983 – 1996 St. Paul Companies
Investigated, evaluated & settled commercial and professional liability claims including medical malpractice, legal E&O and large construction, and commercial claims

Risk Consulting and Claim Review/Audit Experience

- Annual Claim Review & Third-Party Administrator (TPA) Audit
- Consultation regarding self-administered auto and general liability claims processing
- Review and audit of workers' compensation claim files handled by TPA
- Risk Management Best Practices Consulting
- Organizational and operational analysis of risk management claim and subrogation procedures.
- Risk Management Information System analysis and recommendations
- Risk Management Training
- Exam Preparation Training for associate in risk management Certification

Teaching & Curriculum Development Experience

University of Texas, Arlington
Adjunct Instructor,
Courses: Property and Casualty Risk Management INSU 4329

Texas Department of Insurance
Continuing Education Provider
Courses: The Ethics of Diversity and Inclusion and Commercial Crime and Liability Exposures
Created in-class and online curriculum for both classes.

The National Institute Risk and Knowledge Group
Approved Instructor and Test Administrator
Courses: associate in risk management (ARM), 400, 401, 402

University of North Texas College of Business
Lecturer: Finance Insurance, Real Estate and Law Department
Courses: RMIN 2500 Principles of Risk Management and Insurance, RMIN 400 Commercial Liability (CPCU 552), RMIN 4200 Commercial Property (CPCU 551), BUSI 3200 Professional Development, RMIN 4600 Risk Management Global Operations
Created curriculum and developed courses BUSI 3200 and RMIN 4600 a study abroad course.

Tarrant County College Continuing Education
Adjunct Instructor
Courses: Property Casualty Agent Licensing Class, Principles of Insurance, Property and Liability Insurance (INS 21,22,23)
Developed Adjuster License Test Material for Tarrant County College 2014 Created Online Course for Principles of Insurance in Blackboard 2013
Developed the Law Supplement for Texas Insurance Agent Licensing, Tarrant County College, 2011

Invest Instructor and Coordinator
Taught high school seniors and juniors on topics related to insurance and risk management and assisting them with qualifying for college scholarships

Building Team Proficiency by Managing Conflict
The National Alliance for Insurance Education and Research

The Role of Conflict in Managing Risks
The National Alliance for Insurance Education and Research

What State Agencies Need to Know About Travel to Mexico
State Office of Risk Management Auto Symposium

What Online Dispute Resolution Specialists Should Know About Cyber liability
Creighton University Werner Institute's 2014 Cyber Week

Protecting Your Future: What Non-Profits Need to Know about Minimizing the Risk of Sexual Abuse of Minors
Presentation to Truevine, Fort Worth, Texas 2012

Prepare to Succeed: Insurance & Bonding for Emerging Minority and Women Owned Business
Super Bowl Host Committee Presentation before 2000 attendees discussing insurance and bonding requirements for small businesses interested in doing business for the 2011 NFL Super Bowl

How to Prepare for Bid Opportunities on Public Projects
Dallas Independent School District, 2011- "Knowledge Is Power" conference

Memberships, Volunteerism, Service

- Arlington Education Foundation Board of Directors
- Arlington Floodplain Program for Public Information Committee
- Independent Insurance Agents of Tarrant County, Board Member
- Public Risk Management Association (PRIMA)- 2012
- Risk Management Society (RIMS)
- National African American Insurance Assoc., Dallas Chapter
- Independent Insurance Agents of Texas
- City of Arlington Chamber of Commerce
- Dallas Black Chamber of Commerce
- Dispute Resolution Services of North Texas, Inc. Volunteer Mediator
- University of North Texas Advisor for Gamma Iota Sigma
- Citizen's Bond Oversight Committee Arlington ISD

Education

- M.S. Negotiations & Conflict Resolution, Creighton University School of Law Concentration in Organizational Behavior and Collaborative Practices, Honors Graduate
- B.A.I.S. University of Texas, Arlington (Cum Laude)

Certifications, Licenses

- Certified Insurance Counselor (CIC) The National Alliance for Insurance and Education
- Associate in general insurance, Insurance Institute of America
- Associate in Workers Compensation, American Education Institute (AEI)
- General Agents License, Texas Department of Insurance
- Canvas Certificate of Successful Training Completion – University of North Texas
- Blackboard Certificate of Successful Training Completion – Tarrant County College
- 40-Hour Mediation Training, Dispute Resolution Services of Tarrant County
- Analysis of Risk, National Alliance for Insurance and Education
- Practice of Risk Management, National Alliance for Insurance and Education
- Control of Risk, National Alliance for Insurance and Education
- Measuring School Risks, National Alliance for Insurance and Education

AWARDS AND HONORS

- 2021 Insurance Business America, Elite Women of the Year
- 2020 Diversity of the Year Finalist, Business Insurance Magazine
- 2019 Global Scholar University of North Texas
- 2018 NAAIA DFW Insurance Industry Leadership Award
- 2014 Governor's Small Business Award
- 2010 National African American Insurance Association (NAAIA) Lifetime Achievement
- 2003 Dallas Black Chamber Quest for Success Award